

## Andrew Sweeting

### Address:

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**Date of Birth:** March 5, 1974

**Citizenship:** United Kingdom  
Permanent US Resident

### Education:

Massachusetts Institute of Technology, Cambridge, MA

Ph.D., Economics, 2004

Thesis "The Timing of Commercial Breaks and Music Variety in the Radio Industry"

Committee: Glenn Ellison (Chair), Paul Joskow, Whitney Newey, Nancy Rose

University of Oxford, Oxford, UK

B.A. (Hons), First Class, Philosophy, Politics and Economics, 1995

M.Phil., Economics, 1997

### Employment History:

Department of Economics, Duke University, Durham, NC, 2007-

Kathleen Kaylor and G. Richard Wagoner, Jr. Assistant Professor

Department of Economics, Northwestern University, Evanston, IL, 2004-2007

Assistant Professor

Massachusetts Institute of Technology, Cambridge, MA, 1999-2004

Research Assistant for Glenn Ellison and Paul Joskow

Lexecon Ltd., London UK, 1997-1999

Economic Consultant, specializing in antitrust and damages litigation

### Research Interests:

Industrial Organization, Antitrust and Regulation, Applied Econometrics

### Teaching Experience:

Assistant Professor, Duke University, Durham, NC

Graduate Empirical Techniques for Applied Microeconomics, 2007

Graduate Industrial Organization, 2007

Undergraduate Econometrics, 2009

Assistant Professor, Northwestern University, Evanston, IL  
Graduate Industrial Organization, 2004-07  
Undergraduate Industrial Organization, 2004-07

Teaching Assistant, Massachusetts Institute of Technology, Cambridge, MA  
Graduate Industrial Organization, 2001-02 and 2003-04  
Undergraduate Intermediate Microeconomics, 2001-02

Lecturer, St. Catherine's College, Oxford, UK  
Undergraduate Micro and Macroeconomics, 1996-97

### **Published and Accepted Papers**

Coordination, Differentiation and the Timing of Radio Commercials, *Journal of Economics and Management Strategy*, 15(4), 909-942, Winter 2006

Market Power in the England and Wales Wholesale Electricity Market, *Economic Journal*, 117(520), 654-685, April 2007

*Winner of the Austin Robinson Memorial Prize for best paper published within 5 years of PhD*

### **Papers under Review and Working Papers**

The Strategic Timing of Radio Commercials: An Empirical Analysis Using Multiple Equilibria, 2008, NBER WP 14506, conditionally accepted at the *RAND Journal of Economics*

Dynamic Product Repositioning in Differentiated Product Industries: The Case of Format Switching in the Radio Industry, 2007, NBER WP 13522, revise and resubmit at *Econometrica*

The Effects of Horizontal Mergers on Product Positioning: Evidence from the Music Radio Industry, submitted to the *RAND Journal of Economics*

Equilibrium Price Dynamics in Perishable Goods Markets: The Case of Secondary Markets for Major League Baseball Tickets, 2008, NBER WP 14505

The Wholesale Market for Electricity in England and Wales: Recent Developments and Future Reforms, 2000  
available as MIT Center for Energy and Environmental Policy Research WP 2000-07

### **Awards and Fellowships**

National Bureau of Economic Research Faculty Research Fellow

Robert M. Solow Award for Excellence in Graduate Student Research and Teaching,  
Massachusetts Institute of Technology, 2004

National Association of Broadcasters Research Grant to study the radio industry, 2002

Kennedy Memorial Trust Scholarship, 1999

*Proxime Accessit* for the written examinations, M.Phil. in Economics, University of Oxford, 1997

Gladstone Scholarship in PPE, University College, Oxford, 1996

### **Invited Seminars and Presentations**

2008-09: Wharton, Quantitative Marketing and Economics Conference (New York), Federal Trade Commission Applied Microeconomics Conference, University of Minnesota, London School of Economics, NBER Winter IO Meetings

2007-08: Columbia University, London Business School, Virginia Tech, Duke University, UK Competition Commission

2006-07: UBC Summer Conference on Industrial Organization (Kelowna), University of Illinois at Chicago, Yale University, Duke University, Northwestern University, University of Chicago Graduate School of Business, Columbia University, MIT/Harvard, Stanford University, Cowles Conference (Yale), SITE

2005-06: Minnesota Applied Microeconomics Conference, Toronto Rotman School, University of Michigan, University of Virginia, Federal Trade Commission, Department of Justice, University of Wisconsin-Madison, Northwestern-University of Chicago Marketing/IO Conference

2004-05: Duke Department of Economics, University of Illinois at Urbana-Champaign, Olin School of Business at Washington University (St. Louis), Stanford Graduate School of Business, Johnson School of Management at Cornell, Society of Economic Dynamics (Budapest), ESSET Conference (Gerzensee), NBER (Cambridge, MA), Econometric Society World Congress (London)

2003-04: MIT Department of Economics, Berkeley Department of Economics, Berkeley Haas School of Business, Chicago Graduate School of Business, Harvard John F. Kennedy School of Government, UCLA Department of Economics, Stanford Department of Economics, NYU Stern School of Business, LSE Department of Economics, Harvard Business School, Yale School of Management, University of Pennsylvania Department of Economics, Northwestern Kellogg School of Management, Northwestern Department of Economics, Princeton Department of Economics, Boston University Department of Economics, Pennsylvania State University Department of Economics, Wharton School of Business, International Industrial Organization Conference (Chicago), CSIO/Toulouse Industrial Organization Conference (Evanston)

2002-03: MIT Department of Economics, National Association of Broadcasters/Broadcasting Education Association Convention (Las Vegas)

2001-02: University of California POWER Electricity Conference (Berkeley)

### **Professional Activities**

Member of the Academic Panel of the UK Competition Commission (2007- )

Member of American Economics Association and the Royal Economic Society

Referee for *Econometrica*, *Journal of Political Economy*, *American Economic Review*, *International Economic Review*, *RAND Journal of Economics*, *Journal of Industrial Economics*, *Economic Journal*, *Journal of Econometrics*, *Journal of Public Economics*,

*Review of Economics and Statistics, Journal of Economics and Business Statistics,  
European Economic Review, Berkeley Electronic Press, The Energy Journal*

**Graduate Student Committees**

Federico Boffa, University of Bolzano

Viswanath Pingali, Cornerstone Research

Stephen Finger, University of South Carolina

Jason Blevins, current

Emily Wang, current

Ed Kung, current

Elisheba Spiller, current